

# Tame the print beast

## MANAGED PRINT SOLUTIONS

Simplify, optimise, and take control  
of your business printing.



OFFICE  
XPRESS

# Trusted partner for corporate Managed Print Solutions

We specialise in delivering tailored Managed Print Solutions (MPS) for businesses of all sizes; helping you take control of your print environment.

You know MPS can save money. You know it can enhance security. You know it can drive sustainability. But managing it is complex, and never at the top of your list. Let us put it at the top of ours, let us make it easy.

With deep UK expertise backed by the power of a leading European group, we combine local knowledge with international scale to support corporate organisations. Our partnerships with leading manufacturers empower us to deliver cutting-edge technology that boosts productivity, controls costs, and supports your sustainability goals.



## » Contents

- 04 Print challenges
- 06 Starting your journey
- 05 Benefits of MPS
- 10 Industry leaders



**Ready to tame the print beast?**  
Let's reimagine your business printing -  
smarter, simpler, and fully in your control.



# Print challenges

## 01 Uncontrolled print costs

Without proper oversight, businesses often face unpredictable and rising print expenses caused by inefficient usage and wasteful practices.

## 02 Inefficient use of devices

Poorly managed print fleets can leave devices overworked and others underused, creating bottlenecks and reducing overall productivity.

## 03 Frequent printer downtime

Unreliable or aging devices lead to breakdowns and interruptions, increasing IT support demands and disrupting business operations.

## 04 Lack of environmental sustainability

Excessive paper consumption and non-optimised printing practices drive up waste and carbon footprint, working against corporate sustainability targets.

## 05 Unsecured printing environments

Without secure printing protocols, confidential business information is at risk of exposure through unauthorised access and data breaches.

By partnering with OfficeXpress, you are gaining an ally who is dedicated to smarter, more sustainable business solutions.

# Benefits of MPS

## Cost control

Automated reporting provides clear visibility into print behaviour, helping businesses identify opportunities for further savings and operational efficiency.

## Improved efficiency & security

Our print management software ensures secure document handling and data protection, vital for safeguarding sensitive corporate information.

## Sustainability

Eco-friendly options, like secure print release and duplex printing, help reduce waste and lower your organisation's sustainability commitments.

## Ongoing support

A dedicated Account Manager and expert technical team deliver proactive support to minimise downtime and maximise business productivity.

# Starting your journey

You know MPS is secure, saves money, and can even reduce carbon emissions - but it's complex, and never at the top of your list. Let us put it at the top of ours, let us make it easy.



## Step 01

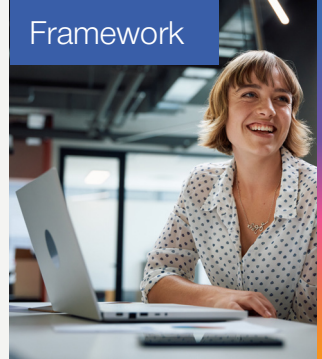
### Business



We define the business case by gathering evidence to quantify the benefits, identify potential print cost savings, demonstrate how the solution supports your sustainability goals, enhance the user experience, boost productivity across your organisation, and strengthen your information security.

## Step 02

### Framework



Working together, we will establish a clear operational framework by identifying key stakeholders, defining decision-making authority, setting up an advisory group, and agreeing clear Terms of Reference.

## Step 03

### Define



We will define the criteria, priorities, timescales, output and technical specifications, agree on measures of success, understand risks, and ensure ease of management, enhanced user experience, security, functionality, SLAs, cost-efficiency, and sustainability.

## Step 04

### Evaluate



We will evaluate by assessing against the agreed criteria, conducting proofs of concept, running the user trials, gathering feedback from stakeholders, analysing the data, and ensuring alignment with organisational goals and any requirements.





Continued

# Starting your journey



## Step 05

### Decide



Decide on the recommended option by incorporating stakeholder input, optimising benefits, reducing the risk, and ensuring alignment with the agreed operational framework before proposing it to the Executive for approval.

## Step 06

### Support



Our support encompasses Service Delivery Management, comprehensive reporting, dedicated service desk for timely assistance, an ongoing maintenance service to ensure optimal performance, and proactive monitoring to quickly address any issues that arise.

## Step 07

### Implement



Implement by approving the scope, plan, responsibilities, and any commercials, instructing the Project Manager, conducting pre-staging, performing User Acceptance Testing, and rolling out a phased deployment.

## Step 08

### Improve



Improve through continuous enhancement initiatives aimed at realising and maximising benefits, incorporating regular feedback loops, performance evaluations, and any strategic adjustments to ensure the MPS evolves with your organisation's needs and goals.

# Industry leaders

We believe that delivering the best MPS means working with the best in the industry. That's why we partner with leading manufacturers known for their innovation, reliability, and sustainability.

Our strong relationships with top brands ensure that your business benefits from cutting-edge technology tailored to the specific needs of your organisation.

From high-performance printers and multifunctional devices to advanced security and workflow tools, we work closely with our trusted partners to bring you the latest solutions. With our team by your side, you'll have access to a wide range of devices and services.

By leveraging these partnerships, we offer tailored solutions that meet your unique needs, ensuring that your print infrastructure is both efficient and future-proof.



OfficeXpress partner with trusted manufactures to deliver cutting-edge print solutions to our customers.

## Get started

Schedule your free MPS assessment today

Call us on  
**0115 914 4144**

Email us on  
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